

Harness Your Networking Superpower

33 Questions to start a conversation



- How did you get into your line of work?
- Why do you keep doing it?
- What motivates you?
- What was the last book you read?
- What does “go big” mean to you and your business?
- Who is your role model? Why?
- Where is the most interesting place you’ve ever visited?
- When did you know you were on the right path - career wise?
- What was the lesson you learned on the job that’s been the most valuable?
- What advice would you have for someone starting this career today?
- What would you say to your kids if they wanted to follow in your footsteps?
- If someone wrote the book about your life, what would the title be?
- If you were a baseball player, what would your “at bat” song be?
- How would you sum up your career in one sentence?
- If you could have a super power, what would it be?
- Which one of your competitors worries you the most? Why?
- What does it take to get a “gold star” in your business?
- What do you think are the qualities of a great leader?
- What positive lessons did you learn from the worst boss you ever had?
- Who is your mentor? Why?
- If you could meet anyone in history, who would it be?
- Where did you grow up?
- Did you have a job in school? What was it?
- What was the most fun job you’ve ever had?
- What is something not many people know about you?
- When it comes to vacations - are you a relax or an adventure person?
- Where was the last place you visited for fun?
- What was interesting about it?
- Where would you like to visit next?
- What’s on your bucket list?
- What’s the first thing you do after work?
- Have you ever met anyone famous?
- Do you have any siblings?